



Ahmad Khaled nazzal

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Objective:

Aiming for a challenging and responsible post in development and managing Sales and Marketing field to enhance my career and support the Organization, where in my professional qualification, skills and experience could be fully utilized.

Professional Experience:

Profile:

Al-Sadhan Trading Company malls and hyper markets the first retail market in the KSA one of the largest Groups of companies in KSA, employing over 5000 employees, and has over than 8 branches and hyper market in KSA RIYADH. There are all families and clients needs under one roof includes sections of (grocery, electronics, bakery, sea food, hot food, garments shoes, home center and others)

In the other side there are inside a lot of brands shops, restaurant and also entertainments inside the Hyper Market.

Career Summary:

I have worked as garments and shoes department manager in this field which includes managing, training, supervision, set up plans to achieve targets and success and follow up with the direct co-operation with the hyper market manager and operation consultant.



1) I have working as Department Manager. Al-Sadhan Trading Company (KSA – Riyadh).

During this energetic tenure of my professional career I have several duties of full responsibilities about everything's in my department which includes thousands of garments and shoes items for men's, ladies, kids and babies. As following:

Main Duties

- Managing the multinational staff which is more than 35 persons as supervisor, merchandiser, sales men and stockers.
- Control and monitor the sales and collections to achieve sales target also the action plan and self creative.
- Set up sales and marketing plans weekly and monthly to improve business and increase department sales.
- Follow up all employees and sections needs and all the schedule checklist for the employees and the department.
- Supervision the staff in field and also training them always to develop them.
- Prepare Management reports.

2) I worked as store manager in the field of fashion in UAE- Dubai (Emirates Mall).

3) I worked as branch manager (Queen Alia International Airport) CJC (Jordan Clothing Company) based in Jordan- Amman (Retail and Whole sale in fashion international brands).

4) I worked as Marketing Manager for Experiences Orbit for Marketing Training Programs (training programs, business solutions and business consultant). KSA- Riyadh

5) I worked as Public Relation and Marketing Manager in the field of travel and tourism.

(Vacation Resort Co) Jordan-Amman.



6) Free Business in (Furniture, Decoration and Paints) Perfumes, Jewelry, Accessories And Watches.

Education

Computer programming and system analyses (Diploma) Arab Community College Jordan-Amman (1997 – 1998).

Languages

- 1) Arabic: Fluent in reading, writing and conversation
- 2) English: Good command in reading, writing and conversation

Courses

- 1) Computer comprehensive course / typing (Arabic – English) from SAS Organization Jordan-Amman 1995.
- 2) Several courses of Marketing, Management and Public relations from vacation co.
- 3) Courses of sales and communications skills from American Life Insurance And Rainbow Company.
- 4) Attendance of conventions, conferences and training sessions in management, marketing, personality development, NLP and others professional training.
- 5) Diploma for some professional training (nlp, seven successes keys, negotiation power secrets and the creative personality.

Abilities and qualifications

- 1) Literacy of computer usage, internet applications and business correspondence.
- 2) High level of qualification and competency in hiring, managing and training team with the most advanced methods.
- 3) Set up plans and strategies to develop enhance staffs career development in a unique way.



- 4) Ability to work under pressure, dynamic personality, team leading and meeting and change management.
- 5) Excellent communication skills, negotiation skills, creativity in practice, presentation skills, interview skills, problem solving, decision making and self confidence.
- 6) Planning, organizing, controlling and directing are my tools for success.
- 7) Always willing to take up any challenge.

Personal Details:

Nationality : Jordanian
Date of Birth : 13th Jan, 1975
Marital Status : Single

References

Mr. Bashar Malkawi	Major Pilot	0777755699
Mr. Alaa Abo Rayya	Store Manager	0786696497
Mr. Mohammed Al-Alabadi	Nurse	0785448810

I have acquired valid Saudi Arabia and Jordanian driving license.

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